

Case Study: Virtual Dataroom for VENTURE CAPITAL FUND

Client background

A medium size technology venture capital fund with offices in Ireland, Great Britain and the USA needed a service to communicate with investors and potential investors and to manage all the internal flow of communication.

Business Objective

As part of the new fund raising exercise that the client was embarked on, it was especially interested in providing information to potential investors in a secure manner to increase the level of information disclosed.

EthosData Solution

- EthosData took a leading role helping the client design and structure all the information flow to adapt it to its activity.
- Using EthosData's virtual data room service, the project was launched in two weeks and within 2 months, the client moved all its flow of information to EthosData.

- This included fund raising, fund reporting, investment monitoring and internal management documents, sell side M&A.

Benefits

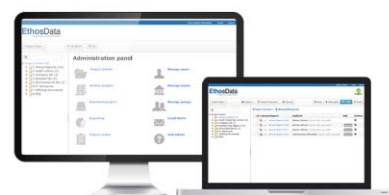
- Client was able to share the relative confidential information with the investors and advisers spread across different offices, geographical locations, time zones with a click of a button.
- Leveraging on the Q&A functionality of the platform, client was able to quickly address the queries related to the documents uploaded. This made the entire process easier, more responsive and accessible
- Reporting function helped the client gauge the interest level of the various potential investors and provided an indication of the possible concerns and negotiation points

EthosData is a global provider of Virtual Data Room and confidential document sharing services.

Our dataroom service allows organizations to exchange confidential information securely and efficiently. Our services include Virtual Data Rooms, Virtual Board Rooms, Fund Management and Investor Communications.

Since 2007 EthosData's Virtual Data Rooms have been helping businesses exchange critical information. Today EthosData's secure data room technology is used by tens of thousands of professionals. Our clients include 8 of the top 10 global financial organisations and 4 of the top 5 global law firms.

Using a Virtual Data Room enables to securely manage all deal documentation and focus on executing your transaction.



For further information please contact us:

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