EthosData
Virtual Data Room Services

Case Study: Virtual Dataroom for Large Mortgage Bank

Client background

One of the largest European mortgage banks advised by leading global investment bank, looking for potential investors/buyers for its mortgage and real estate.

Business Objective

Organize, setup and launch a very sizable Dataroom with mortgage portfolio information in less than 48 hours

Challenge

- Very large size; over a quarter of a million pages/20 GB of highly confidential mortgage information
- The Dataroom needed to be set up in 48 hours. Other providers had given client a 1 week/10 days lead time
- Timing did not allow to courier data

EthosData Solution

- Project Deal Coordinator flew to clients headquarters with less than 3 hours' notice to collect data and take directly to data center
- We formed a dedicated team of deal coordinators

with the flexibility to work through the night and weekends to get the data uploaded in the short time period.
- This included members from our global team to ensure that there was always a professional to answer client requests regardless of day or hour

Benefits

- Dataroom was launched less than 48 hours from kick-off
- Client was able to start the fast track process as desired sharing information with potential bidders in a very early stage
- Fast track allowed client to explore interest with a wider group of potential investors
- EthosData audit tool provided essential deal intelligence information to help understand bidder interest
- Dedicated team of deal coordinators allowed client and advisor to focus on maximizing value, not on documents

EthosData is a global provider of Virtual Data Room and confidential document sharing services.

Our dataroom service allows organizations to exchange confidential information securely and efficiently. Our services include Virtual Data Rooms, Virtual Board Rooms, Fund Management and Investor Communications.

Since 2007 EthosData's Virtual Data Rooms have been helping businesses exchange critical information. Today EthosData's secure data room technology is used by tens of thousands of professionals. Our clients include 8 of the top 10 global financial organisations and 4 of the top 5 global law firms.

Using a Virtual Data Room enables to securely manage all deal documentation and focus on executing your transaction.

EthosData
Virtual Data Room Services

For further information please contact us:

EthosData®
Virtual Data Room Services

www.ethosdata.com
San Francisco | New York | London | Madrid | Dubai | New Delhi | Beijing | Singapore | Tokyo